A Preview of our Sage Intacct Instance
For fiscal sponsors and multi-entity managers

Authorized SIAP Partner

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Why multi-entity accounting?

- Supports fully integrated accounting needs.

- Minimizes reliance on spreadsheets and external "work-arounds".

- Provides timely and accurate data to project and sponsor alike.

- Permits real-time access for Projects to their financial information.

- Segregates data by project, including Balance Sheet and P&L reporting.

- Allows sponsors to undertake multi-level fund and encumbrance accounting and clear segregation of sponsor fees per project.
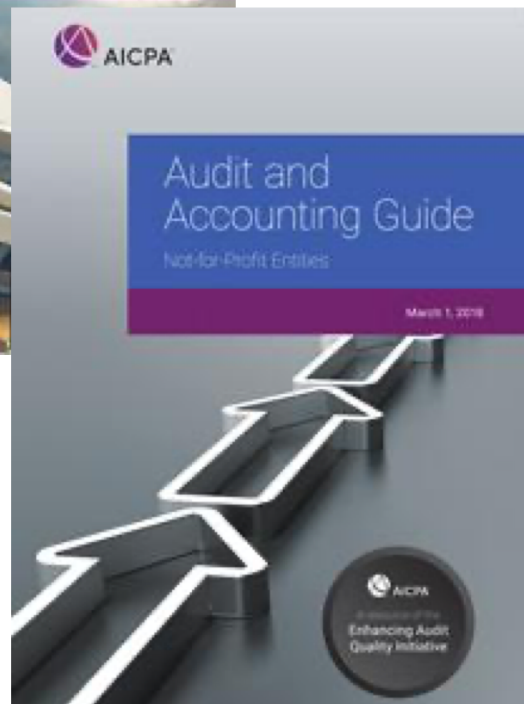
Why did we select Intacct?

Increased transparency through reports and dashboards. Access real-time data, visibility, and insights you need to make informed management decisions. Gain visibility into critical data and metrics that will help you survive and thrive in the dynamic nonprofit environment.

Increased automation through workflows and allocations. Free up resources by automating and streamlining processes like procurement, month-end close, consolidations, allocations, grant management, and compliance reporting. Boost productivity with automated reporting and approvals.

Maintains data integrity for audit and compliance-focused multi-entity accounting. Effectively manage multiple entities, locations, funding streams, restrictions and programs with transaction logs and compliance workflows. Leveraging automated roll-ups and point-and-click views at the transaction or consolidated level.

Scalability, flexibility and ability to integrate with other systems. Keep your organization agile with an open, configurable, cloud solution that reduces dependence on scarce IT resources, connects with other systems, and adapts to the way you need to work. It is flexible enough to meet multiple entity needs for fiscal sponsorship as well as outsourced accounting services.

Sage Intacct is the only multi-entity accounting system endorsed by the American Institute of Certified Public Accountants (AICPA).

Intacct remains a globally recognized market leader in cloud-based accounting.

AICPA®
Preferred Provider

PEER REVIEWED by HFMA* ®

Peer Reviewed
Healthcare Financial Management Association

13,000+ Total Customers

Over 32% are Nonprofits

Rockefeller Brothers Fund

ROBIN HOOD

THE COLORADO TRUST — A Health Equity Foundation

Margaret A. Cargill PHILANTHROPIES

Venture Philanthropy Partners

World Cocoa Foundation

TED

THE Ford Family FOUNDATION

Foundation for the Global Compact

National Marine Sanctuary Foundation

starlight children's foundation starlight.org

American Foundation for Suicide Prevention

FISHER HOUSE — HELPING MILITARY FAMILIES — 25 YEARS OF SERVICE

Amity Foundation — when people gather with good intent

CHARTER SCHOOL GROWTH FUND

GFF GATES FAMILY FOUNDATION

COMIC RELIEF

Conrad N. Hilton FOUNDATION

Great Books Foundation

Wellspring Philanthropic Fund

Williamsburg COMMUNITY FOUNDATION

THE TERRY FOX FOUNDATION

United Way — United Way of Central Indiana

GLOBAL FUND FOR WOMEN — Champions for Equality

Adaptable, Cloud-based Accounting

All you need is a PC, Mac, iPad, or Android tablet/phone, and an Internet connection!

sage Intacct

Customer/Vendor Management

Budget and Fund Management

sage Intacct

Reporting, Analytics, and Dashboards
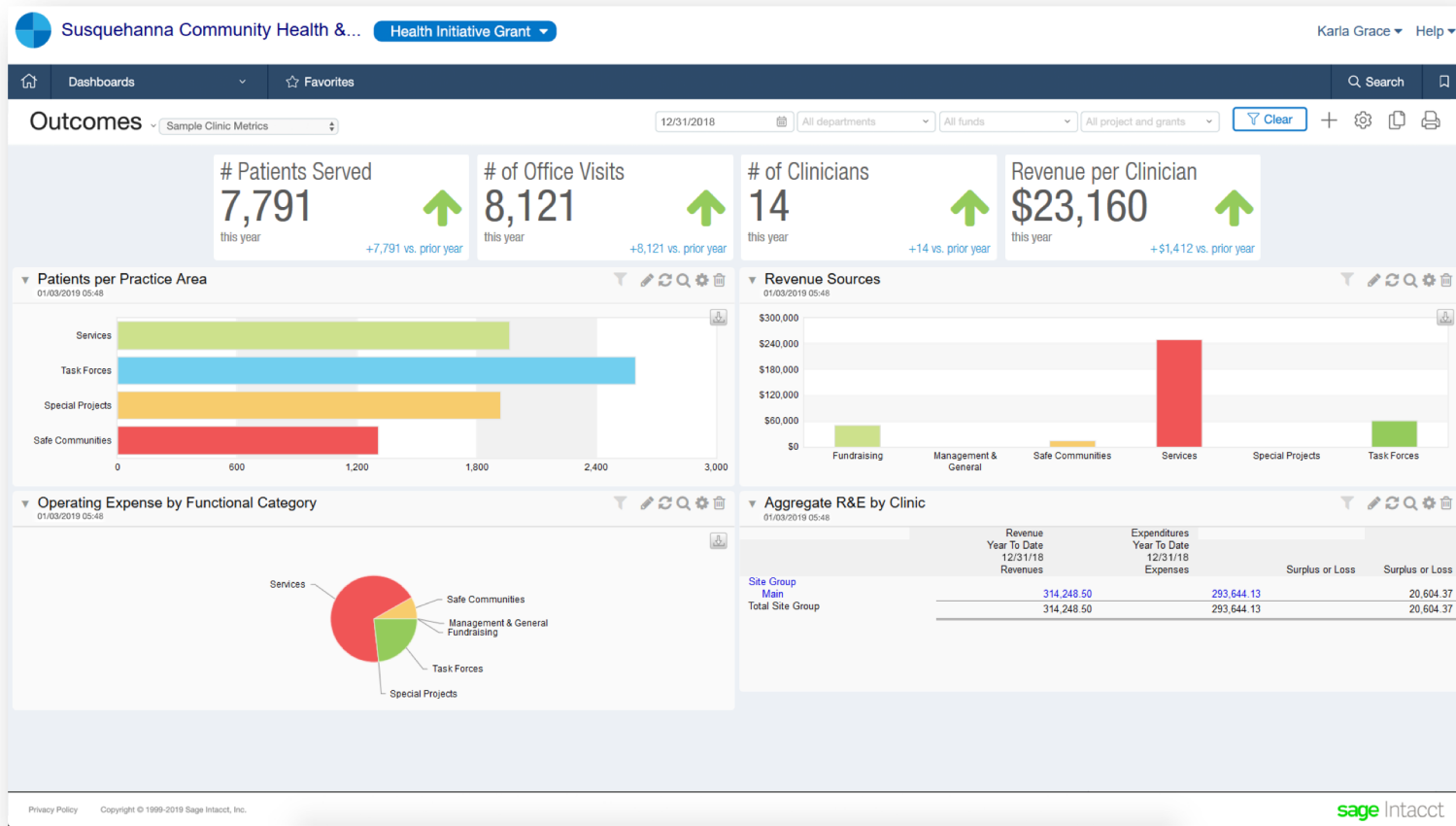
Multi-Entity Management

And much more!

Social Impact Commons Intacct Instance Attributes

Our Sage Intacct instance has been designed and tested by/for comprehensive ("Model A") fiscal sponsors, and can be used by all other models as well, including "Model F".

Basic multi-entity, multi-dimensional, HIPPA-compliant environment:

- General Ledger & Nonprofit Chart of Accounts
- Cash Management & Dynamic Allocations
- Purchase Order, Accounts Payable, Order Entry, & Accounts Receivable
- Spend Management & Basic Project Management
- Standard Reports & Dashboards (for Sponsor & Project use)
- Business & Employee Users (the latter can be used for Project access)
- Sandbox for Testing New Modules/System Adjustments

Allow your staff and project directors to have real-time access to dashboard views and financial reports.

The Intacct dashboard is highly customizable to the needs of your community of users.

Let's explore the system together!

Our Relationship with Sage Intacct

Social Impact Commons is an Authorized SIAP Partner with Sage Intacct, a program administered by the AICPA. This means that we are essentially an authorized "retailer" of Intacct, offering our own discount package. We are also your primary support for:
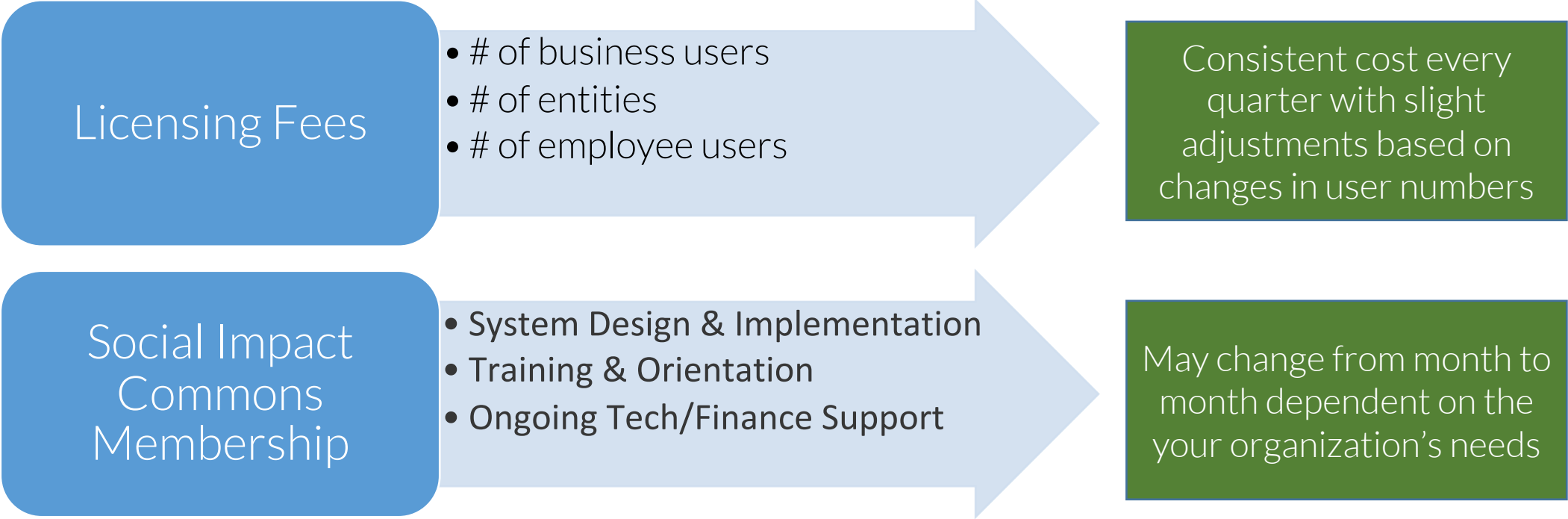
- System Design & Implementation

- Training & Orientation

- Ongoing Technical Support & Financial Guidance

Time and Cost Savings

Steps	Going Directly to Sage Intacct	Working with Social Impact Commons
1. Product Research	Consulting and staff time costs to assess current needs and conduct comparative market research on systems. (Estimated Direct Cost: $5k to $20k)	DONE! We commissioned a formal market assessment. (Cost to Our Members: $0)
2. Needs Discovery & System Design	Hiring a certified Implementation Consultant for Intacct and going through 2 – 3 months of discovery work. (Estimated Direct Cost: $20k to $30k)	We conduct discovery with you but bring an understanding of your work, saving about 80% over starting from scratch. (Estimated Direct Cost: $5k to $10k)
3. Licensing Cost Negotiation	You will spend senior management time working to negotiate more favorable pricing, if possible. (Estimate Annual Full Licensing: $80k and up)	DONE! We have negotiated a fiscal sponsorship discount package. (Estimated Annual Discounted Licensing: $5k and up)
4. Implementation, Data Migration & Testing	You work with your Implementation Consultant on building and testing the system you've designed. (Estimated Direct Cost: $40k - $400k)	We work with you to customize a fiscal sponsor-specific instance, saving about 80% over starting from scratch. (Estimated Direct Cost: $10k to $40k)
5. New Policies & Practices Development	New systems may require you to adapt your policies and internal practices, costing staff and possible consulting time. (Estimated Direct Cost: $5k - $10k)	We have policies and user practices for our instance already documented and ready to adapt to your needs. (Estimated Direct Cost: $0 to $5k)
6. Staff/User Training	Either you can work with Intacct directly or a Configuration Consultant and pay market rate fees. (Variable based on your team's experience/capacity.)	You work with us on training and orientation, using tools we have custom developed, as part of your membership. (Variable based on your team's experience/capacity.)
7. Ongoing Training & Technical Support	Either you can work with Intacct directly or a Configuration Consultant and pay market rate fees. (Variable based on your team's experience/capacity.)	You work with us on ongoing training and technical support, as well as adapting and innovating toward greater effieciency. (Variable based on your team's experience/capacity.)

Costs of Implementing and Maintaining

Licensing Fees

- # of business users
- # of entities
- # of employee users

Consistent cost every quarter with slight adjustments based on changes in user numbers

Social Impact Commons Membership

- System Design & Implementation
- Training & Orientation
- Ongoing Tech/Finance Support

May change from month to month dependent on the your organization's needs

Sample Pricing Scenarios

Through discounts on user licenses and core modules ranging from 65% to 100%, we are able to offer the core dimensions, modules, and user access at more than 75% off retail. Below are three sample pricing scenarios. Your pricing will be unique to your system configuration.*

Sample Pricing Scenarios	Qty	Medium Sponsor	Qty	Larger Sponsor	Qty	Small Sponsor
Intacct Financial Management	1	2,500	1	2,500	1	2,500
Each Additional Business Entity	3	1,125	1	375	1	375
Each Additional Business Entity	120	-	100	-	4	-
User License - Business User	5	6,250	16	20,000	3	3,750
User License - Employee User (10-Pack)	14	9,450	20	13,500	1	675
Project Tracking/Dimension	1	-	1	-	1	-
NFP Spend Management	1	-	1	-	1	-
Dynamic Allocations	1	-	1	-	1	-
SIAP Discount		(1,933)		(3,638)		(730)
Intacct Sandbox		-		-		-
Annual Fees		17,393		32,738		6,570
Monthly Fees		1,449		2,728		548
Effective Discount from Standard Pricing:		**87%**		**79%**		**78%**

(*) Social Impact Commons has long-term lock on our *discounts*, but Intacct may change the *base prices* to which these discounts are applied. Prices therefore may see modest changes from year to year, per the market.

A few readiness questions…

- Do you currently rely a lot on spreadsheets to supplement your accounting system?

- Do you transfer financial data manually, or routinely import and export financial data?

- Does your current financial system delay decision-making?

- Does your community lack confidence in the financial information you share?

- Do you have a reliable and committed accounting staff ready to go through this transition?

- Does your finance staff have capacity to go through system testing and training?

- Is your leadership team ready to support financial system change?

1. Become an Explorer or Commons Member

2. Detailed Discovery & Definition

3. Design & Testing

4. Data Migration & Training

5. Go Live

6. Continuous Supports

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